



ASSOCIATION OF ONTARIO ROAD SUPERVISORS

PROMOTING **KNOWLEDGE**. PURSUING **EXCELLENCE**.

HIGHLIGHTS OF BOARD OF DIRECTORS MEETING AND AGM February 25 and 26, 2018, Royal York, Toronto

For AORS Update at Local Association Meetings

1. Meeting Attendance – The Board of Directors meeting was held on Sunday, February 25, with 27 Directors or alternates in attendance, representing 27 of 32 Local Associations. The AGM was held on Monday February 26, with 118 in attendance. That was a 20% increase over 2017 AGM attendance. Thanks to all who participated!

2. Membership – Total members increased from 2,196 in 2016 to 2,360 in 2017, including members from 32 Local Associations, plus 352 members through the CRS program who are not members of an LA (vs. 241 in 2016). Other membership categories that saw increases were the Supplier Members and Honourary (retired) LA members. This contrasts with the Municipal LA members, which have been steadily declining in recent years, to 907 in 2017. This suggests that as municipal members retire, they are not being replaced by the municipalities, and/or their replacements are not joining their Local Associations. AORS staff are available to work with LA Executives to promote the value of LA membership to municipalities and their public works employees. AORS recognized 12 members who retired in 2017 and will present Long Service Awards to them at upcoming LA meetings. LAs that did not request certificates for their 2017 retirees can still do so.

3. Booth & Promotions – AORS had a presence at 16 trade shows, exhibitions, seminars or other organizations' meetings in 2017, where we promoted the Association, our training and certification programs, Spotlight and the AORS Trade Show. AORS will attend a similar number of events in 2018, with a continued focus on municipal conferences to raise awareness of AORS among municipal leaders. Members are encouraged to let AORS know about other events in which AORS may want to participate.

4. 2017 AORS Municipal Trade Show – The Perth County Road Superintendents Association (PCRSA) reported on the success of the Milverton show. There were over 1900 in attendance, with 268 booths sold. The show generated strong revenues for both AORS and the PCRSA. The PCRSA netted \$86,000 after expenses. They donated 90% back to various community charities, and retained 10% for LA operations and training.

5. 2018 AORS Municipal Trade Show – The District 8 Trade Show Organizing Committee reported on the event planned for Belleville on June 6 and 7, 2018. Booth sales have been very strong. With over 90% of booths sold, they are expected to completely sell out by June. Members are encouraged to attend what promises to be a very exciting show, and to bring colleagues from their municipalities and Local Associations. District 8 has offered to assist with any bus trips that are being planned. Members are encouraged to register for the Ross McKenzie Memorial Golf Tournament and the Pro-Am fishing derby being held on June 5, as these are also expected to sell out. The D8 Organizing Committee also launched a sponsorship program to help offset expenses, and thanked the many organizations that stepped up to support the cause.

6. 2020 AORS Municipal Trade Show – The Board of Directors approved the Trade Show Committee's recommendation to award the 2020 show to the Simcoe County Road Supervisors Association, to be held in Barrie at the Molson Centre.

7. **Spotlight** – The 2018 edition of Spotlight was published, consisting of 176 pages and 292 ads, up from 280 ads in 2017. Congratulations and thanks to the Spotlight Committee members for their hard work. This 2018 Spotlight is the 32nd edition of this popular publication, and includes a special feature recognizing two of the long-term advertisers who have shown their support since the early days. An online version of Spotlight was launched in 2017, in the form of a searchable directory found on the AORS website. Members are encouraged to reference Spotlight when looking for a new supplier, acknowledge those suppliers who advertise, and promote Spotlight to suppliers who don't.

8. **Education Committee** – There was a total of 2,705 trainees in 2017, up from 2,550 in 2016. Despite the increase, revenues from the training programs declined significantly, while costs increased, resulting in a net loss for the fiscal year. In 2018, the PWLDP will be transitioned from a contracted service to an AORS owned and delivered training program, as the original developers and trainers have decided to retire. Thanks to all Local Associations and Municipalities who have entrusted AORS with their training and certification needs.

The 2017 Provincial Roadeo, hosted by the Eastern Ontario Road Supervisors Association in Cornwall, was a success with 39 participants. Congratulations to Coulter Cahill, Driver of the Year. The 2018 Provincial Roadeo will be held in Owen Sound, hosted by the Grey County Public Works Association. The Board of Directors approved a recommendation to rename the Roadeo Trophy the John Gloor Memorial Trophy, in honour of the long time Roadeo Master, who passed away in 2017.

9. **Strategic Plan** – Progress continued to be made against several of the strategic objectives in the 2015 – 2019 Strategic Plan, The Road to Excellence. In June, the Board will convene a special workshop to examine the Association's fee and cost structures, to ensure we remain fiscally viable, while continuing to deliver relevant and cost-effective services to our members. The Board is also interested in exploring new revenue streams; any suggestions should be directed to John Maheu's attention.

10. **Finance Committee** – Revenues declined by 6% to \$930K, all attributable to reduced Education revenues, only partially offset by increases in other programs. The result was a net loss of \$54K. Notwithstanding the loss, the Association remains on a strong financial footing with solid reserves and good cash flow. The Board approved the 2018 operating and capital budgets, and is hopeful that a rebound in Education revenues will help return the Association to profitability.

11. **New Executive** – Rod Cameron, CRS-S, was inducted as the new President for 2018. Rod hails from the Town of Mississippi Mills (Lanark County Road Supervisors Association). Past President Kevin Boucock, CRS-S, (Town of Fort Erie / Niagara Road Supervisors Association) was commended for his successful term as President, and made an Honourary Life Member. Rounding out the Corporate Directors are 1st VP Phil Wilson, CRS-I (Township of Southgate, Grey County Public Works Association). and 2nd VP Bill Wilson, CRS (Township of Perth East, Perth County Road Superintendents Association).

12. **Awards** – The next page lists the awards that were presented at the AGM. Congratulations to all the deserving recipients.

13. **Upcoming Meetings**

- The Certification Board will meet on March 14, and again on June 21, 2017. Check the AORS website for the deadlines for submitting applications to be considered at these meetings.
- The next meeting of the Board of Directors will be held on June 22, 2017, preceded by the aforementioned Workshop on June 21. Both meetings will be held in Barrie.



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The Association of Ontario Road Supervisors is pleased to acknowledge and present awards to the following recipients:

PWLDP Certificates of Completion

- **Brian Bendall** CRS, City of London
- **Joe Carvalho** CRS, Regional Municipality of Waterloo
- **Derek Collins**, Township of Zorra
- **Rob W. Dillabough** CRS-I, Township of Frontenac Islands
- **Brad Faught** CRS-I, Canadian Nuclear Laboratories
- **Glenn Harding** CRS, Municipality of Chatham-Kent
- **Jamie Hathaway**, Municipality of Chatham-Kent
- **Clayton King** CRS, Six Nations of the Grand
- **Scott Martin**, County of Dufferin
- **Steve McGean**, Township of West Lincoln
- **Tony Pawlaszyk** ASSOC. R.S., City of London
- **Geoff Walker** CRS-I, Town of Guelph
- **Adam Weishar** CRS, Municipality of Kincardine

The Marvin D. Halladay Memorial Education Award

- **Adam Weishar** CRS, Municipality of Kincardine

Local Association and Training Awards

- **Ray Chamberlain**, City of Welland (Niagara Road Supervisors Assoc.)
- **Brad Dausett**, Municipality of Strathroy-Caradoc (Middlesex County Public Works Assoc.)
- **Russ Fraser** CRS-I, City of Brockville (District 8 Road Supervisors Assoc.)
- **Peter Koppisch**, Township of Seguin (West Parry Sound Road Supervisors Assoc.)
- **Shaun Martinho**, Town of Kingsville (Essex County Municipal Supervisors Assoc.)
- **Miguel Pelletier**, Municipality of Chatham-Kent (Chatham-Kent Road Assoc.)
- **Perry Ramsay** CRS-I, Municipality of Meaford (Grey County Public Works Assoc.)
- **Bryan Ritchie** CRS, Township of Tay (Simcoe County Road Supervisors Assoc.)
- **Marianne Tikky** CRS-I, City of Niagara Falls (Niagara Road Supervisors Assoc.)
- **Mike Tout**, County of Brant (County of Brant Road Supervisors Assoc.)