



ASSOCIATION OF ONTARIO ROAD SUPERVISORS

PROMOTING **KNOWLEDGE**. PURSUING **EXCELLENCE**.

HIGHLIGHTS OF BOARD OF DIRECTORS MEETING AND AGM February 24 and 25, 2019, Sheraton Centre, Toronto

For AORS Update at Local Association Meetings

- 1. Meeting Attendance** – The Board of Directors meeting was held on Sunday, February 24, with 29 Directors in attendance, representing 29 of 32 Local Associations. The AGM was held on Monday February 25, with 116 in attendance. Thanks to all who participated!
- 2. Membership** – Total members declined slightly from 2,287 in 2017 to 2,164 in 2018, including members from 32 Local Associations, plus 256 members through the CRS program who are not members of an LA (vs. 279 in 2017). Other membership categories that saw declines were the Supplier Members and Honourary (retired) LA members. After several years of declines, the number of paid Municipal LA members increased to 924 in 2018. AORS recognized 15 members who retired in 2018 (see attached list) and will present Long Service Awards to them at upcoming LA meetings. LAs that did not request certificates for their 2018 retirees can still do so. Members are reminded to update their contact info on the AORS website if they are not receiving updates and documents directly from AORS.
- 3. Booth & Promotions** – AORS participated in 17 trade shows, exhibitions, seminars or other organizations' meetings in 2018, where we promoted the Association, our training and certification programs, Spotlight and the AORS Trade Show. AORS will attend a similar number of events in 2019, with a renewed focus on municipal conferences to raise awareness of AORS among newly elected councilors. Members are encouraged to let AORS know about other events in which AORS may want to participate.
- 4. 2019 AORS Municipal Trade Show** – The Chatham-Kent Trade Show Organizing Committee reported on the event planned for Chatham on June 5 and 6, 2019. Booth sales have been strong, with over 75% of booths sold. Members are asked to promote the show to their supplier members, and are encouraged to attend with colleagues from their municipalities and Local Associations. In addition to the Ross McKenzie Memorial Golf Tournament on June 4, the organizing committee has organized a Hops & Horsepower tour, a "Celebration of Craft Beer and Classic Cars". Both are expected to sell out so book early. The Organizing Committee continues to welcome sponsors who wish to raise their profile at the show.
- 5. 2021 AORS Municipal Trade Show** – The Board of Directors approved the Trade Show Committee's recommendation to award the 2021 show to the Middlesex County Public Works Association, to be held in Strathroy at the Gemini Sportsplex.
- 6. Spotlight** – The 2019 edition of Spotlight was published, consisting of 160 pages and 260 ads, down from 292 ads in 2018. Congratulations and thanks to the Spotlight Committee members for their hard work. This 2019 Spotlight is the 33rd edition of this popular publication, and includes a special section featuring testimonials from both municipal members and long-term advertisers. Use of the online version continues to grow. Members are encouraged to reference Spotlight when looking for a new supplier, acknowledge those suppliers who advertise, and promote Spotlight to suppliers who don't.

7. **Education Committee** – There was a total of 2,999 trainees in 2018, up from 2,705 in 2017. There was good growth across all program areas. The PWLDP was successfully transitioned from a contracted service, and relaunched as an AORS owned and delivered program in the fall of 2018. Thanks to all Local Associations and Municipalities who have entrusted AORS with their training and certification needs. The 2018 Provincial Roadeo, hosted by the Grey County Public Works Association in Owen Sound, was a success with 41 participants. Congratulations to John Gleeson, Driver of the Year. The 2019 Provincial Roadeo will be held in Laurentian Valley, hosted by the Renfrew County Road Supervisors Association.

8. **Strategic Plan** – Progress continues to be made against several of the strategic objectives in the 2015 – 2019 Strategic Plan, The Road to Excellence. In June, there will be a Local Association workshop where members will be invited to work alongside the Directors to draft a new plan for the 5-year period 2020 – 2024.

9. **Finance Committee** – Revenues increased by over 12% to \$1,048K, with growth across all business lines. Costs were kept in check, resulting in a net profit of \$109K, a strong turnaround from the previous year.

10. **New Executive** – Phil Wilson, CRS-S, was inducted as the new President for 2019. Phil hails from the Township of Southgate, and represents the Grey County Public Works Association. Past President Rod Cameron, CRS-S, (Town of Mississippi Mills / Lanark County Road Supervisors Association) was made an Honourary Life Member in recognition of his outstanding contribution. Rounding out the Corporate Directors are 1st VP Bill Wilson, CRS (Township of Perth East, Perth County Road Superintendents Association), and 2nd VP Mike Alcock (Municipality of Morris-Turnberry, Huron County Road Supervisors Association).

11. **Awards** – The attached document lists the awards that were presented at the AGM. Congratulations to all the deserving recipients. Those who were unable to accept their award at the AGM will be presented their certificate at their Local Association or municipality.

12. **Upcoming Meetings**

- The Certification Board will meet on June 19, 2019. Check the AORS website for the deadlines for submitting applications to be considered at the Certification Board meetings.
- The next meeting of the Board of Directors will be held on June 21, 2019, preceded by the aforementioned Local Association Strategic Planning Workshop on June 20. Both meetings will be held in Barrie.